

---

### Registration and coffee

09:30 - 10:00

---

### Chair's welcome and QuickFire Exchange

10:00 - 10:15

Introduce yourself, learn about fellow attendees and share your personal objectives for the seminar

### Participants

**Chairman: Dughall Aitken** - Chief Executive, Spica Services Group

---

### Guidelines and regulations for bulk cargoes at risk of liquefaction: updates and revisions to IMSBC Code

10:15 - 11:00

- What does the Code say?
- Definition of A, B and C cargoes
- Maximum moisture content level
- Recent changes to the Code

### Participants

**Ken Grant** - Director, Minton Treharne & Davies (S) Pte Ltd

---

### Coffee and networking break

11:00 - 11:15

---

### Causes and consequences of liquefaction

11:15 - 12:00

- Main causes of liquefaction
- Regional variations: where are liquefaction cases most common and why?
- What happens when a cargo is subject to liquefaction?
- Case studies

### Participants

**John Allum** - Regional Director (HK), Hawkins

---

### Audience feedback and discussion

12:00 - 12:30

---

### Lunch

12:30 - 13:30

---

### Verifying the cargo: how to equip the master with knowledge and confidence to reject suspect cargoes

13:30 - 14:15

- What can masters do before, during and after accepting potentially liquefying cargo?
- Testing and sampling - are crew able to carry these out?
- The Can Test
- Checking certificates
- Managing the commercial pressures for loading/unloading
- Mitigating risk
- Loss prevention

### Participants

**Dughall Aitken** - Chief Executive, Spica Services Group

---

### Managing claims: what do shipowners and charterers need to know in face of an incident

14:15 - 15:00

Owner and charterers' liabilities and obligations under time charterparties

- Who is liable?
- How will claim be managed?
- Case studies

### Participants

**Chris Metcalf** - Partner, Clyde & Co

---

### Salvage issues for a liquefaction casualty

15:00 - 15:45

- Salvage response management
- Cargo dumping procedure and removal of liquefied cargo
- Loss prevention

### Participants

**Lee Hiok Liang** - Naval Architect, T&T Salvage Asia Pte Ltd

---

### Audience feedback and discussion

15:45 - 16:00

---

### Chairman's summary and close of workshop

16:00 - 16:05

---

# SCHEDULE

## A PRACTICAL GUIDE TO MANAGING LIQUEFACTION OF BULK CARGOES - 24/09/2018

Salvage & Wreck Asia

24 – 26 September 2018

Novotel Clarke Quay  
Singapore

TIME	
09:00	09:30 - Registration and coffee
10:00	10:00 - Chair's welcome and QuickFire Exchange 10:15 - Guidelines and regulations for bulk cargoes at risk of liquefaction: updates and revisions to IMSBC Code
11:00	11:00 - Coffee and networking break 11:15 - Causes and consequences of liquefaction
12:00	12:00 - Audience feedback and discussion 12:30 - Lunch
13:00	13:30 - Verifying the cargo: how to equip the master with knowledge and confidence to reject suspect cargoes
14:00	14:15 - Managing claims: what do shipowners and charterers need to know in face of an incident
15:00	15:00 - Salvage issues for a liquefaction casualty 15:45 - Audience feedback and discussion
16:00	16:00 - Chairman's summary and close of workshop

---

### Registration and coffee

08:30 - 09:30

---

### Chair's welcome and opening remarks

09:30 - 09:35

### Participants

**Toby Stephens** - Partner and Head of Crisis Management Asia Pacific, HFW

---

### Opening address: The current state of the international salvage industry

09:35 - 10:00

- An analysis of the latest ISU salvage industry statistics
- How the industry might position itself in the context of the current market conditions
- An overview of the operational issues facing the industry.

### Participants

**Richard Janssen** - Managing Director, SMIT Salvage, and Vice President, ISU

---

### Marine insurance market: what are the challenges facing insurers?

10:00 - 10:25

- Assessing marine risk: how is risk environment changing for underwriters?
- Understanding changes in the insurance market
- Trends in maritime claims: frequency, size, costs

### Participants

**Panellist: Nitin Chopra** - Senior Risk Consultant – Marine Risk Consulting Asia-Pacific, Allianz Global Corporate & Specialty SE Singapore Branch

**Panellist: Oliver Miloschewsky** - Head of Hull & Yacht, APAC, XL Catlin

---

### Audience feedback

10:25 - 10:35

---

### Coffee and networking break

10:35 - 11:00

---

### BIMCO/ISCO Spill Response Contracts: the final versions

11:00 - 11:25

SALVAGE CONTRACTING AND LEGAL DEVELOPMENTS

### Participants

**Maite Bolivar Klarup** - General Manager, BIMCO

---

### Is salvage contracting really changing?

11:25 - 12:30

SALVAGE CONTRACTING AND LEGAL DEVELOPMENTS

The expert panel will examine the current state of salvage contracting and seeks to dispel some of the urban myths surrounding the issue. Topics to be discussed will include (but not exclusively):

- Pros and cons of using commercial contracts
- Amending LOFs and using side letters
- What are insurers' key aims in negotiating contracts?
- How does the consultant's role fit in?
- What should shipowners be aware of in order to achieve best contractual terms?

### Participants

**Panellist: Tony Goldsmith** - Partner & Master Marine, Hill Dickinson

**Panellist: Toby Stephens** - Partner and Head of Crisis Management Asia Pacific, HFW

---

### Lunch

12:30 - 13:45

---

### Industry Forum: effective management of salvage claims

13:45 - 14:35

CLAIMS MANAGEMENT IN PERSPECTIVE

- How do you manage claims of different size and scale?
- What do shipowners need to know - what should they be asking their insurer?
- What is the best way of dealing with cross border incidents?
- Costs - achieving the best possible outcome economically
- Protecting cargo interests
- Environmental claims

### Participants

**Panellist: Amanda Björk** - General Manager, WK Webster (International) Pte Ltd

**Panellist: Alex Pinto** - Director, Richards Hogg Lindley/CTmarine

**Panellist: Einar Sandbakken** - Senior Vice President/ Claims Director, Skuld Marine Agency (SMA) AS and HDI Global SE – Norway Branch

---

### Audience feedback

14:35 - 14:45

CLAIMS MANAGEMENT IN PERSPECTIVE

---

### Understanding causation

14:45 - 15:10

CLAIMS MANAGEMENT IN PERSPECTIVE

### Participants

**Yves Vandeborn** - Director of Loss Prevention, The Standard Club

---

### Tea and networking break

15:10 - 15:40

CLAIMS MANAGEMENT IN PERSPECTIVE

---

### Case study: practical experience from managing claims

15:40 - 16:10

CLAIMS MANAGEMENT IN PERSPECTIVE

### Participants

**Harry Hirst** - Partner and Master Mariner, Ince & Co

---

### Audience feedback

16:10 - 16:20

CLAIMS MANAGEMENT IN PERSPECTIVE

---

### Brainstorming panel: future of the salvage industry

16:20 - 17:00

CLAIMS MANAGEMENT IN PERSPECTIVE

- Do salvors need to specialise more to counter impact of low cost competitors?
- Training - is there enough money for training, where are the new people?
- How do salvors manage costs, limit exposure?
- Remote salvage: is this ever likely?

### Participants

**Panellist: Berend Jan Zonneveld** - General Manager, SMIT Salvage Asia Pacific

**Panellist: Bas Wiebe** - General Manager, Resolve Salvage & Fire

---

### Chair's closing remarks and close of day 1

17:00 - 17:05

---

### Networking drinks reception

17:05 - 18:35

---

# SCHEDULE

SALVAGE & WRECK ASIA 2018: DAY ONE - 25/09/2018

Salvage & Wreck Asia

24 – 26 September 2018

Novotel Clarke Quay  
Singapore

<b>TIME</b>	<b>CLAIMS MANAGEMENT IN PERSPECTIVE</b>	<b>SALVAGE CONTRACTING AND LEGAL DEVELOPMENTS</b>
<b>08:00</b>	<b>08:30</b> - Registration and coffee	<b>08:30</b> - Registration and coffee
<b>09:00</b>	<b>09:30</b> - Chair's welcome and opening remarks <b>09:35</b> - Opening address: The current state of the international salvage industry	<b>09:30</b> - Chair's welcome and opening remarks <b>09:35</b> - Opening address: The current state of the international salvage industry
<b>10:00</b>	<b>10:00</b> - Marine insurance market: what are the challenges facing insurers? <b>10:25</b> - Audience feedback <b>10:35</b> - Coffee and networking break	<b>10:00</b> - Marine insurance market: what are the challenges facing insurers? <b>10:25</b> - Audience feedback <b>10:35</b> - Coffee and networking break
<b>11:00</b>		<b>11:00</b> - BIMCO/ISCO Spill Response Contracts: the final versions <b>11:25</b> - Is salvage contracting really changing?
<b>12:00</b>	<b>12:30</b> - Lunch	<b>12:30</b> - Lunch
<b>13:00</b>	<b>13:45</b> - Industry Forum: effective management of salvage claims	
<b>14:00</b>	<b>14:35</b> - Audience feedback <b>14:45</b> - Understanding causation	
<b>15:00</b>	<b>15:10</b> - Tea and networking break <b>15:40</b> - Case study: practical experience from managing claims	
<b>16:00</b>	<b>16:10</b> - Audience feedback <b>16:20</b> - Brainstorming panel: future of the salvage industry	
<b>17:00</b>	<b>17:00</b> - Chair's closing remarks and close of day 1 <b>17:05</b> - Networking drinks reception	<b>17:00</b> - Chair's closing remarks and close of day 1 <b>17:05</b> - Networking drinks reception

---

### Networking coffee

09:00 - 09:30

---

### Chair's welcome and recap of day one

09:30 - 09:40

### Participants

**Toby Stephens** - Partner and Head of Crisis Management Asia Pacific, HFW

---

### Casualty management in China

09:40 - 10:00

CASUALTY OPERATIONS AND MANAGEMENT

### Participants

**Tony Huang** - Managing Director, T&A Marine Consultants and Surveyors Co., Ltd., / SCR

---

### Case study: managing casualty response in India

10:00 - 10:20

CASUALTY OPERATIONS AND MANAGEMENT

### Participants

**Bas Wiebe** - General Manager, Resolve Salvage & Fire

---

### Audience feedback

10:20 - 10:30

CASUALTY OPERATIONS AND MANAGEMENT

---

### Coffee and networking break

10:30 - 11:00

CASUALTY OPERATIONS AND MANAGEMENT

---

### Case study: wreck removal of the 'SE Panthea'

11:00 - 11:30

CASUALTY OPERATIONS AND MANAGEMENT

- Description of the removal of the vessel
- Technical lessons learned during the salvage planning and execution

### Participants

**Presenter: Robert Tagg** - Director, Herbert Engineering Corp

**Co-author: (Matt) Zhi Bin Zheng** - Marketing Manager, Assistant GM, Zhengli Offshore Engineering Company Ltd

---

### Managing firefighting on large container vessels

11:30 - 11:55

CASUALTY OPERATIONS AND MANAGEMENT

### Participants

**Tan Deong Gee** - Senior Salvage Master, SMIT Salvage Asia Pacific

**Dave Wisse** - Contract Manager, SMIT Salvage Asia Pacific

---

### Risk management strategy from a shipper's point of view

11:55 - 12:20

CASUALTY OPERATIONS AND MANAGEMENT

- Evaluating risk to avoid incidents

### Participants

**Prashanth Athipar** - Principal Ocean Freight Sustainability Marketing Freight, BHP

---

### Audience feedback

12:20 - 12:30

---

### Lunch

12:30 - 13:45

---

### Panel discussion: wreck removal challenges

13:45 - 14:25

WRECK REMOVAL AND SALVAGE ENGINEERING

- Assessment of risk: to remove or leave?
- Managing stakeholder expectations
- Local requirements
- Costs

### Participants

**Panellist: Nigel Clifford** - General Manager Safety and Response, Maritime New Zealand

**Panellist: David Billington** - Manager Pacific, Maritime New Zealand

**Panellist: Ken Ellam** - Partner, General Manager, Master Mariner, Solis Marine

---

### Case study: Using the Moskito hot tap and oil recovery system

14:25 - 14:45

WRECK REMOVAL AND SALVAGE ENGINEERING

### Participants

**Per Johansson** - CEO, Miko Marine Asia Pte Ltd

---

### Tea and networking break

14:45 - 15:05

WRECK REMOVAL AND SALVAGE ENGINEERING

---

### Places of refuge

15:05 - 15:30

WRECK REMOVAL AND SALVAGE ENGINEERING

### Participants

**Kevin Wong** - Port Master/Acting Director (Operations, Maritime & Port Authority of Singapore (MPA))

---

### Managing salvage and wreck removal environmental issues

15:30 - 15:55

WRECK REMOVAL AND SALVAGE ENGINEERING

- Relative comparisons of pollution and environmental hazards of various wreck management options
- Approaches to determining best "wreck removal" management practices that result in fewer environmental impacts
- 

### Participants

**Greg Challenger** - President/Marine Scientist, Polaris Applied Sciences, Inc

---

### Audience feedback and conference round-up

15:55 - 16:00

---

### Close of conference

16:00 - 16:05

---

# SCHEDULE

SALVAGE & WRECK ASIA 2018: DAY TWO - 26/09/2018

Salvage & Wreck Asia

24 – 26 September 2018

Novotel Clarke Quay  
Singapore

<b>TIME</b>	<b>CASUALTY OPERATIONS AND MANAGEMENT</b>	<b>WRECK REMOVAL AND SALVAGE ENGINEERING</b>
<b>09:00</b>	<b>09:00</b> - Networking coffee <b>09:30</b> - Chair's welcome and recap of day one <b>09:40</b> - Casualty management in China	<b>09:00</b> - Networking coffee <b>09:30</b> - Chair's welcome and recap of day one
<b>10:00</b>	<b>10:00</b> - Case study: managing casualty response in India <b>10:20</b> - Audience feedback <b>10:30</b> - Coffee and networking break	
<b>11:00</b>	<b>11:00</b> - Case study: wreck removal of the 'SE Panthea' <b>11:30</b> - Managing firefighting on large container vessels <b>11:55</b> - Risk management strategy from a shipper's point of view	
<b>12:00</b>	<b>12:20</b> - Audience feedback <b>12:30</b> - Lunch	<b>12:20</b> - Audience feedback <b>12:30</b> - Lunch
<b>13:00</b>		<b>13:45</b> - Panel discussion: wreck removal challenges
<b>14:00</b>		<b>14:25</b> - Case study: Using the Moskito hot tap and oil recovery system <b>14:45</b> - Tea and networking break
<b>15:00</b>	<b>15:55</b> - Audience feedback and conference round-up	<b>15:05</b> - Places of refuge <b>15:30</b> - Managing salvage and wreck removal environmental issues <b>15:55</b> - Audience feedback and conference round-up
<b>16:00</b>	<b>16:00</b> - Close of conference	<b>16:00</b> - Close of conference